Shook Lin & Bok

# Siow Ying Yi


Partner

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**QUALIFICATIONS:**

- Solicitor, Western Australia, 2018
- Advocate & Solicitor, Singapore, 2015

**EDUCATION:**

- LLB & BCom, The University of Western Australia, 2013

**LANGUAGES:**

- English
- Mandarin

## Summary

Ying Yi advises on a range of corporate and corporate finance matters, with particular focus on mergers and acquisitions, venture capital and private equity investments and general corporate transactions. She is also a member of the firm's Korea Desk.

Ying Yi graduated with a Bachelor of Laws and Bachelor of Commerce from The University of Western Australia, where she was a recipient of the St Catherine's College Scholarship and the UWA Undergraduate Learning & Teaching Research Intern Scholarship.

## Matter Experience

**Corporate / Regulatory**

- Advised clients in various industries on general corporate and regulatory matters, including corporate restructuring, foreign investment, securities offerings, anti-trust/competition, anti-bribery, supply and distribution, franchise, employment and business establishment matters;
- Acted as Singapore counsel to a large, multinational company specializing in e-commerce, cloud computing, digital streaming and AI on its corporate restructurings of foreign and domestic subsidiaries; and
- Advised one of the bidders for ExxonMobil's Singapore Esso petrol stations, reportedly valued at about US$1 billion, on the competition law aspects of the bid.

**Mergers & Acquisitions / Joint Ventures**

- Acted as transaction counsel to a joint venture company backed by a global alternative investment firm, on its acquisition of a leading distribution group with businesses in Singapore and Indonesia;
- Acted as transaction counsel to Thailand's Betagro (SET:BTG) on its take-over and delisting of Eggriculture Foods Ltd (SEHK: 8609) for a consideration of HK$444.38 million. Eggriculture Foods is one of Singapore's largest producer of eggs and related poultry products;
- Acted as transaction counsel to a group in the integrated food and beverage industry in relation to an international joint venture with a leading Thai fruit beverage producer, for the manufacture and supply of certain food and beverage products;
- Acted as Singapore counsel to ZircoDATA, on its acquisition of Shred-it, a secure document shredding, secure bin services and IT asset disposal service provider;
- Advised M1 Holdings as transaction counsel on its acquisition of a majority stake in Glocomp Systems, a Malaysian-based ICT provider;
- Acted as Singapore counsel to Netfin Acquisition Corp. (Nasdaq: NFIN, NFINW), a special purpose acquisition company on its de-SPAC business combination with Triterras Fintech Pte. Ltd., a leading Fintech company for commodity trading and trade finance with a presence in key trading centres across the world, including Singapore, the United Kingdom and United States of America. The aggregate consideration was US$585 million, comprising US$60 million in cash and US$525 million of shares in the publicly listed company;
- Acted as Singapore counsel to a multinational software group listed on the New York Stock Exchange, on the restructuring of its Singapore subsidiaries by way of an amalgamation;
- Acted as Singapore counsel to Korn Ferry (NYSE: KFY), on its acquisition of leadership development companies Miller Heiman Group, AchieveForum and Strategy Execution, from TwentyEighty, Inc.;
- Advised an investment holding company on its acquisition of a group of companies in the business of operating fitness and gym franchises in Singapore;
- Advised China Hongxing Sports Limited, a company listed on the Mainboard of the SGX-ST, on its disposal of Profitstart Group Limited for approximately RMB100 million, as an interested person transaction and a major transaction under Chapter 9 and 10 of the SGX-ST Listing Manual respectively;
- Advised a company in the business of providing video analytics solutions, on its divestment of certain assets to a telecommunications group for S$7.3 million;
- Acted as Singapore counsel to Santa Fe Group A/S, on the divestment of its records management business to Iron Mountain Information Management, LLC for EUR27.1 million; and
- Advised a private equity firm on its auction bid for a group of 28 companies in the businesses of providing medical aesthetics services and the sale of related products in 8 different jurisdictions for US$26 million.

**Private Equity & Venture Capital**

- Advised BEENEXT on its seed investment in a Singapore start-up specialising in fully autonomous "micro-kitchen" systems for the food-and-beverage industry;
- Advised RushOwl, Asia's AI-first shared mobility ride-sharing platform, on its US$10 million Series A financing;
- Advised a company operating a sharia-compliant peer-to-peer lending system and a digital Islamic bank on its SAFE financing;
- Advised Intudo and BEENEXT, the co-lead investors in Jago's US$6 million financing. Jago is a mobile café company based in Indonesia;
- Advised Intudo Ventures, the lead investor in:
  - Andalin's Series C financing round. Andalin is an Indonesian-based digital freight forwarding platform;
  - JALA's US$13.1 million Series A financing. JALA is digital ecosystem enabler for the shrimp industry in Indonesia;
  - iSeller's US$12 million Series B financing. iSeller is Indonesia's leading omnichannel point of sale platform for online and offline merchants;
  - Suryanesia's US$2 million Series Seed financing. Suryanesia is an Indonesian solar-as-a-service operator which provides clients with access to clean energy; and
  - SerMorpheus' US$2.5 million Series Seed financing. SerMorpheus is an Indonesian-based Web3 brand-retailer enabler platform;
- Advised a company operating a platform providing digitalisation services for micro, small and medium enterprises in the food and beverage industry, on its US$13 million Series B financing;
- Advised a company in the business of manufacturing and selling furniture, on its US$50 million Series A financing;
- Advised a company in the business of operating restaurants and bars in Singapore on its early-stage financing;
- Advised Intudo Ventures and Acrew Capital, the co-lead investors in Populix's US$7.7 million Series A financing. Populix is an Indonesian-based consumer insights platform;
- Advised Intudo Ventures and Cercano Management (previously Vulcan Capital), the co-lead investors in Nalagenetics' US$12.6 million Series A2 financing. Nalagenetics is a Singapore-based genetic testing solutions provider;
- Advised Pintu on its US$6 million Series A financing and US$35 million Series A1 financing. Pintu operates an Indonesian-based crypto trading platform;
- Advised Deelish Brands, a company in the restaurant management business on its S$1.5 million Pre-Series A financing;
- Acted as Singapore counsel to a US financial services company, on its Series A investment in a company in the business of providing global loyalty programme solutions;
- Acted as Singapore counsel to Softbank Vision Fund, the lead investor in Klook's US$425 million Series D+ financing. Klook is a travel activities and services booking platform;
- Advised Insignia Ventures Partners on its investment in Ritase's US$8.5 million Series A financing. Ritase is in the business of operating a trucking solutions platform;

- Advised a company in the business of online payment solutions, on its US$3.25 million Series B financing; and
- Advised Octopus Retail Management Pte. Ltd. on the S$3 million investment by M1 Telinet Pte. Ltd. (a wholly-owned subsidiary of M1 Limited).

**Equity Capital Markets**

- Advised Southern Alliance Mining Ltd. on its initial public offering and listing on Catalist, the sponsor-supervised board of the SGX-ST ("Catalist"), which raised gross proceeds of approximately S$19 million. Southern Alliance Mining Ltd. was at the time of listing, engaged in the exploration, mining and processing of iron ore for subsequent sale, and had a market capitalisation of S$122.25 million;
- Advised United Global Limited on its initial public offering and listing on Catalist, which raised gross proceeds of approximately S$10.7 million. United Global Limited was at the time of listing, an independent lubricant manufacturer and trader, and had a market capitalisation of S$70.7 million;
- Advised Eindec Corporation Limited on its initial public offering and listing on Catalist, which raised gross proceeds of approximately S$7.52 million. Eindec Corporation Limited was at the time of listing, a regional clean air environmental and technological solutions group, and had a market capitalisation of S$22.6 million; and
- Advised QT Vascular Ltd. on its Regulation S initial public offering and listing on Catalist, which raised gross proceeds of approximately S$55 million. QT Vascular Ltd. was at the time of listing, engaged in the design, assembly and distribution of advanced therapeutic solutions for the minimally invasive treatment of complex vascular diseases, and had a market capitalisation of S$211.6 million.

## Accolades

***Legal 500 Asia Pacific***

- Recommended Individual in Start-Up and Venture Capital: Local Firms (2023 – 2024)

## Testimonials

***Asialaw Profiles***

- A client praised Ying Yi for being "commercial-minded, attentive to detail" and for her "lightning-fast response times". (2024)

***Legal 500 Asia Pacific***

- A client commented that they "have been privileged to work with" Ying Yi (2023)

## Publication

- A Practical Guide to Enterprise Singapore's Business Adaptation Grant. Available here.

## Speaking Engagement

- Going Global in Southeast Asia – The Singapore Perspective

## Practice Areas:

- Competition & Antitrust
- Corporate Commercial
- Corporate Governance
- Mergers & Acquisitions
- Private Equity & Venture Capital

## Sector:

- Energy & Natural Resources