ShookLin&Bok

Hospitality & Leisure

Overview

The Hospitality & Leisure sector is constantly evolving as operators, owners and vendors adapt to shifting consumer expectations and demands, digital transformation, sustainability priorities, market trends and increased regulation. Hotels, resorts, food and beverage operators, entertainment venues, and leisure operators now face heightened competition, new business models and cross-border investment opportunities, all against a backdrop of tightening regulations, compliance standards and rapid technological change.

Our Hospitality & Leisure sector provides comprehensive legal support to market participants across the sector, including hotel owners and operators, resort and tourist-destination groups, food & beverage operators, serviced residence providers, leisure and entertainment companies, asset managers, financial institutions, private equity funds, real estate developers and international brands.

With strong capabilities in a broad range of practice areas, including Banking and Finance, Corporate, Corporate Real Estate, Data Protection, Dispute Resolution, Employment, Intellectual Property, Fund Formation, M&A, Regulatory and Compliance and Technology, we deliver integrated and commercially astute advice to clients in the hospitality and leisure sector. Our team supports our clients in navigating complex transactions, advising on operational issues and disputes, ensuring our clients' rights are fully protected while balancing the commercial interests of relevant stakeholders.

We cover the full range of Hospitality and Leisure transactions, advisory and dispute matters, including:

- Acquisitions and disposals of hotels, serviced residences and leisure assets at the asset, holding entity and portfolio levels
- Development, construction and refurbishment of hotels, serviced residences and resorts
- Hotel management agreements (HMAs) and property management contracts for serviced residences and co-living facilities
- Brand licensing, franchises, operating agreements and technical services agreements
- Joint ventures, partnerships and private equity investments in hospitality assets
- Mixed-use developments involving hospitality, retail and entertainment components
- Advising the different stakeholders in branded residence projects, including brand licensors and managers, developers, management corporations and project financiers

- Advising sponsors, investors and operators of luxury wellness, membership clubs, medical hospitality and silver care projects
- Leasing, licensing and land use rights including facility sharing arrangements
- Financing and refinancing of hospitality assets
- Coordinating dispute resolution advice on hospitality-related dispute matters

Principal Contacts



Kenneth Szeto

+65 6439 0729

kenneth.szeto@shooklin.com



John Tan

+65 6439 0718

john.tan@shooklin.com